

## Message Text

UNCLASSIFIED

PAGE 01 HELSIN 00340 181429Z

46

ACTION XMB-04

INFO OCT-01 EUR-12 ISO-00 EB-07 COME-00 TRSE-00 AID-05

CIAE-00 INR-07 NSAE-00 /036 W  
----- 080290

R 181400Z FEB 75

FM AMEMBASSY HELSINKI  
TO SECSTATE WASHDC 8304

UNCLAS HELSINKI 0340

E.O. 11652: N/A

TAGS: BPRO FI

SUBJ: FCIA CREDIT INSURANCE REQUEST FOR SALE OF VARIOUS PRODUCTS  
TO KESKO

REF: STATE 030710

1. KESKO IS AN INCORPORATED TRADING COMPANY PURCHASING ON BEHALF OF ITS MEMBER-OWNER RETAILERS. ITS 1973 SALES VOLUME OF A BILLION DOLLARS WAS THE HIGHEST IN FINLAND. IT IS, AS STATED IN WTDR 8/74, A FIRST-RATE COMPANY IN EVERY RESPECT AND AN EXCELLENT TRADE CONTACT FOR U.S. FIRMS.

2. EMBASSY HELSINKI ASSISTED A HIGH-LEVEL KESKO GROUP OF 25 IN ARRANGING A VISIT TO USA IN OCTOBER 1974. GROUP INCLUDED THE PRESIDENT, EXECUTIVE VICE PRESIDENT, OTHER MEMBERS OF THE BOARD OF DIRECTORS, AND REGIONAL MANAGERS. THE HELPFUL RECEPTION AFFORDED THIS GROUP BY U.S. COMPANIES TO WHOM AMBASSADOR KREHBIEL HAD WRITTEN GAVAR FURTHER IMPETUS TO KESKO'S POSITIVE INTEREST IN U.S. PRODUCTS.

.3. EMBASSY RECOMMENDS APPROVAL OF CREDIT INSURANCE SINCE NO POLITICAL OR OTHER REASONS THAT WOULD PRECLUDE FAVORABLE ACTION ARE KNOWN.  
KREHBIEL

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 18 FEB 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975HELSIN00340  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750057-0813  
**From:** HELSINKI  
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**Image Path:**  
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**Line Count:** 51  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION XMB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 1  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 STATE 030710  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** CunninFX  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 16 MAY 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <16 MAY 2003 by McShalBA>; APPROVED <06 JAN 2004 by CunninFX>  
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Margaret P. Grafeld  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** FCIA CREDIT INSURANCE REQUEST FOR SALE OF VARIOUS PRODUCTS TO KESKO  
**TAGS:** BPRO, FI  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006